



Denise Murphy is a nationally renowned speaker, publisher, HUD Secure System specialist and APPS expert. With a reputation as a lively and informative presenter, she has trained thousands of multifamily housing professionals, including developers, owners, managers, syndicators, lenders and attorneys.

Her clients include large and small businesses, public companies, independent operators and for-profit and non-profit organizations across the country.

Started in 2008, Murphy Consulting has earned its reputation for success, by helping affordable multi-family housing professionals resolve problems. The Baltimore-based firm provides clients nationwide with training and guidance in:

- HUD Secure System Access
- Previous Participation Reporting
- HUD 2530's & APPS
- Coordinator and User Policy Development
- HUD Flags and Appeals
- Application Process Management

Ms. Murphy's transactional background affords her the unique perspective necessary to bring added clarity and value to the 2530 process for lenders, owners, and managers alike. Prior to starting her own company, she worked ten years for a mid-Atlantic based affordable housing developer and manager on LIHTC and HUD application submissions and their associated multi-lender loan closings. She participated in over 50 tax credit applications in six states and assisted in the closing of over 60 real estate development transactions. She is a graduate of Towson University, holding degrees in Business Management and Human Resources Administration.

An engaging educator, Ms. Murphy has developed national training programs on HUD 2530 Previous Participation Reporting, HUD Secure System Access and The LIHTC Application Process, among others. All trainings incorporate the company's focus on *Making the Complex Comprehensible*™, by identifying potential problems, troubleshooting solutions and setting timeline expectations.

A published author, Ms. Murphy has written a column for a local weekly newspaper, published an educational manual and written a video script. Currently, she writes and publishes an acclaimed monthly industry newsletter with a national subscription base, **APPS & REAC News and Notes**.

In her spare time, Ms. Murphy enjoys assisting with non-profit fundraising and event planning, writing her blog, reading books by local authors, and spending time with family.